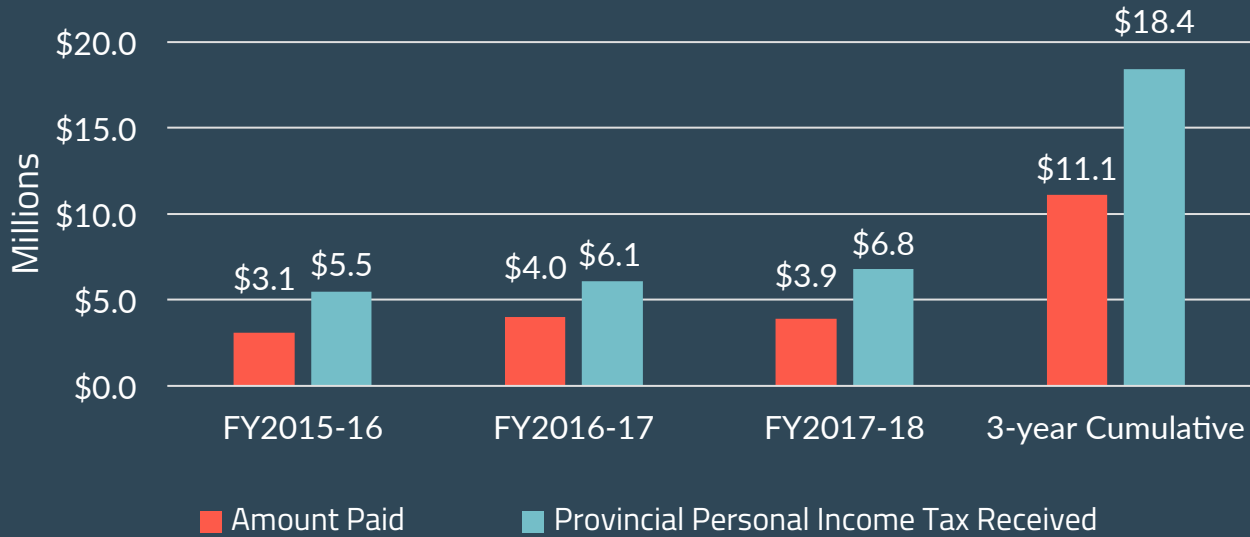


3 Year ROI for Payroll Related Assistance



	F2015-16	F2016-17	F2017-18	3-year Cumulative
New Jobs Supported	665	855	568	2,088
Existing Jobs Supported	1,106	1,374	1,847	4,327
Provincial Personal Income Tax Received (\$M)	\$5.5	\$6.1	\$6.8	\$18.4
Average Assistance per Job	\$1,775	\$1,797	\$1,620	\$1,724
Net Return to Province (\$M)	\$2.4	\$2.1	\$2.9	\$7.4
Weighted Average Return on Investment (%)	76%	52%	73%	66%

→ Data is based on client information received by ONB's fiscal year end. If updated information is received from the client after ONB's fiscal year end, the data for that reference period is adjusted accordingly.

- Last year's report stated Return on Investment of 41% and is restated to 52%.

→ Return on Investment is based on provincial personal income taxes received divided by the assistance provided by ONB.

→ Return on Investment results for 2016 & 2018 are due to some large agreements being in their ramp up periods of growth.

→ Average Assistance per job supported is based on the Assistances provided by ONB divided by the Direct Employees Supported.