



Financial Specialist
Pay Band 5 or 6
(\$55,406 to \$85,644 per annum)
Open Competition
Fredericton

Proactive • Professional • Accountable • Client Focused

Opportunities NB (ONB) is New Brunswick's lead business development corporation working with companies inside and outside the province to drive economic growth and job creation in the province. A nimble, results-driven and client-centric organization, ONB is a Crown Corporation, strategically led by a private sector Board of Directors, made up of business leaders from New Brunswick companies and academia. ONB believes strongly in the future of New Brunswick and since its inception on April 1, 2015, has successfully been the catalyst for competitive and innovative economic growth and job creation for the benefit of New Brunswick today and for generations to come.

Recognized as one of Canada's Most Admired Corporate Cultures for 2018 and recognized as Atlantic Canada's Top 25 Employers for three consecutive years, in 2017, 2018 and 2019, ONB is seeking an experienced and exceptional Financial Specialist for its Corporate Finance team in its Fredericton Head Office. Join a dynamic team of business professionals who are passionate about growing New Brunswick's economy, are committed to giving back to the community, and value making a difference.

At ONB you will be working for Atlantic Canada's largest corporate finance team. We have expertise in Moody's Commercial Credit Analytics, Business Valuations, Corporate Finance Qualification, Banking, Credit Structuring, Special Loans and Negotiations.

Love where you work. Love what you do. Come work for us.

Who are you?

- You have a university degree in Business Administration, Commerce or a related discipline.
- You have a minimum of 5-6 years of experience working in one or more of the following areas: credit granting; credit agency analysis techniques; commercial lending and banking; valuations; financial management in a medium to large organization and/or experience within a public accounting firm.
An equivalent combination of education, training, and experience may be considered.
- You possess a professional accounting designation.
- You are committed to professional development and are willing to pursue additional valuations or credit training.

- You are adept at critical analysis and recognized for your sound judgement.
- You are an effective communicator, adept at presenting detailed factual and conceptual information on issues that require explanation and interpretation.
- You are recognized for your attention to detail, organization skills and ability to prioritize deliverables.
- You are a skilled negotiator and creative problem solver.
- You have well-developed writing skills where interpretation, analysis, assessment and/or creativity requiring the knowledgeable use of terminology and precise articulation of ideas or opinions is necessary to effectively communicate.
- You have well-developed influencing and relationship management skills.
- You are at your best when you are challenged and thrive on getting results.
- You value recognition, giving back to the community and camaraderie with your colleagues.
- You work hard and are fun to have around.

As a Financial Specialist within the Financial Assistance to Industry team at ONB, you will:

- Report to the Director of Financial Assistance to Industry.
- Analyze a wide variety of financial assistance requests.
- Develop innovative financing packages to enable companies to expand and diversify.
- Prepare and deliver concise and comprehensive reports and presentations.
- Provide financial and business recommendations to various boards and committees.
- Manage and monitor a portfolio of financial assistance agreements across a number of industries.
- Liaise with businesses, financial institutions, government departments and agencies.

Language:

Written and spoken competence in English is required. ***Please state your language capability.***

Operational requirement: This position is located in Fredericton, NB with occasional travel within the province and work beyond regular business hours (8:15 a.m. - 4:30 p.m.).

What can ONB offer you?

- Comprehensive benefits package which includes paid vacation, Health and Dental Plan, Life Insurance, and the New Brunswick Public Service Pension Plan.
- Career growth, development and continuous learning opportunities.
- Opportunity to be involved in ONB events that give back to our community.
- Positive and inclusive work culture.

How to apply?

- Candidates are required to demonstrate on their applications how, when, and where they have acquired the qualifications and skills required for this position.
- Resumes should be in chronological order specifying the beginning and end dates in month and year format for all completed education and employment including part-time and full-time employment.
- ***Please ensure that preferred language for assessment is identified on your resume.***

Apply on-line at www.ere.gnb.ca, by email to humanresources@onbcanada.ca, or by mail to the address below by **February 18, 2019** indicating competition number: **ONB 19-03.**

HSBC Place
Human Resources
4th floor, 520 King Street
Fredericton, NB E3B 6G3

We thank all those who apply however only those selected for further consideration will be contacted.

Candidates registered with the [Equal Employment Opportunity Program](#) and veterans, who demonstrate they are among the most qualified, shall be given preference at the time of appointment.

This competition may be used to fill future vacancies at the same level.