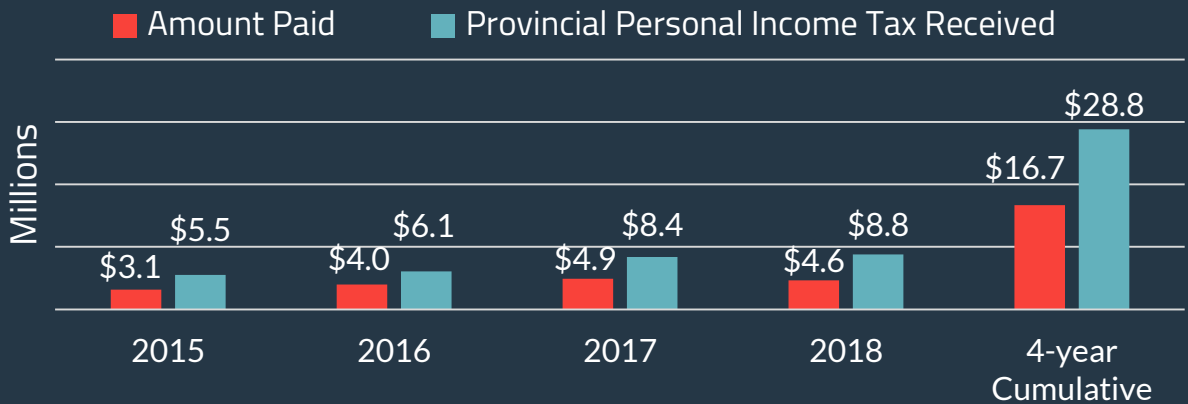


4 Year ROI for Payroll Related Assistance



	2015	2016	2017	2018	4-year Cumulative
New Jobs Supported	665	855	838	940	3,298
Existing Jobs Supported	1,106	1,374	1,840	1,708	6,028
Provincial Personal Income Tax Received (\$M)	\$5.5	\$6.1	\$8.4	\$8.8	\$28.8
Average Assistance per Job	\$1,775	\$1,797	\$1,838	\$1,746	\$1,790
Net Return to Province (\$M)	\$2.4	\$2.1	\$3.5	\$4.1	\$12.1
Weighted Average Return on Investment (%)	76%	52%	71%	89%	72%

- Data is based on client provided annual employment information. Prior years are revised if updated client information. Amounts paid reflect calendar year payments directly attributable to the Provincial Personal Income Tax Received.
- Return on Investment is based on provincial personal income taxes generated divided by the assistance provided by ONB.
- Average assistance per Job supported is based on the assistance provided by ONB divided by the number of direct employees supported.
- The Weighted Average Return on Investment for 2018 is driven by a number of companies exceeding both hiring and average salary targets, combined with a lower average assistance per job provided by ONB.