



Financial Specialist
Pay Band 6-7
(\$75,478 to \$109,486 per annum)
Open Competition
Fredericton or Moncton
1 position

Integrity • Professionalism • Excellence

Opportunities NB (ONB) is New Brunswick's lead business development corporation working with companies inside and outside the province to drive economic growth and job creation in the province. A nimble, results-driven and client-centric organization, ONB is a Crown Corporation, strategically led by a private sector Board of Directors, made up of business leaders from New Brunswick companies and academia. ONB believes strongly in the future of New Brunswick and since its inception on April 1, 2015, has successfully been the catalyst for competitive and innovative economic growth and job creation for the benefit of New Brunswick today and for generations to come.

Recognized as one of Canada's Most Admired Corporate Cultures since 2018 and recognized as one of Atlantic Canada's Top Employers for eight consecutive years, from 2017 - 2024, and recognized with a 2022 Employers of Diversity award from Atlantic Business Magazine, ONB is seeking a senior Financial Specialist to join its Financial Assistance to Industry & Special Accounts team. Join a dynamic team of business professionals who are passionate about growing New Brunswick's economy, are committed to giving back to the community, and value making a difference. ONB's Finance team has expertise in Moody's Commercial Credit Analytics, Banking, Credit Structuring, Special Loans and Negotiations.

Love where you work. Love what you do. Come work for us.

Who are you?

- You have a university degree in Business Administration, Commerce or a related discipline
- You have a minimum of five to seven (5 to 7) years of experience working in one or more of the following areas: credit granting; credit agency analysis techniques; commercial lending and banking; valuations; financial management in a medium to large organization and/or experience within a public accounting firm. ****An equivalent combination of education, training, and experience may be considered****
- You are committed to professional development and are willing to pursue additional valuations or credit training
- You are adept at critical analysis and recognized for your sound judgement
- You are an effective communicator, adept at presenting detailed factual and conceptual information on issues that require explanation and interpretation

- You are recognized for your attention to detail, organization skills and ability to prioritize deliverables
- You are a skilled negotiator and creative problem solver
- You have well-developed writing skills that enable you to precisely articulate ideas and opinions
- You have well-developed influencing and relationship management skills
- You are at your best when you are challenged and thrive on getting results
- You value recognition, giving back to the community and camaraderie with your colleagues
- You work hard and are fun to have around

As a Financial Specialist at ONB, you will:

- Report to the Director of Financial Assistance
- Analyze a wide variety of financial assistance requests
- Develop innovative financing packages to enable companies to expand and diversify
- Prepare and deliver concise and comprehensive reports and presentations
- Provide financial and business recommendations to various boards and committees
- Manage and monitor a portfolio of financial assistance agreements across a number of industries
- Liaise with businesses, financial institutions, government departments and agencies

Language:

Written and spoken competence in English is required. *Please state your language capability.*

Location and Hours:

This position can be located in **Fredericton or Moncton, NB** with occasional work beyond regular business hours (8:15 a.m. – 4:30 p.m.).

What can ONB offer you?

- Comprehensive benefits package which includes paid vacation, Health and Dental Plan, Life Insurance, Long-Term Disability Plan and the Public Service Shared Risk Pension Plan
- Career growth, development and continuous learning opportunities
- Opportunity to be involved in ONB events that give back to our community
- An optional hybrid work plan of three days in office and two days remote
- Positive and inclusive work culture

How to apply?

- Candidates are required to demonstrate on their applications how, when, and where they have acquired the qualifications and skills required for this position
- Resumes should be in chronological order specifying the beginning and end dates in month and year format for all completed education and employment including part-time and full-time employment
- *Please ensure that preferred language for assessment is identified on your resume*

Apply on-line at www.ere.gnb.ca, by email to humanresources@onbcanada.ca, or by mail to the address below by **December 11, 2024** indicating **ONB-24-11**.

Place 2000
ONB People & Culture
4th floor, 250 King Street
Fredericton, NB E3B 9M9

We thank all those who apply however only those selected for further consideration will be contacted.

This competition may be used to fill future vacancies at the same level.