Director of Financial Assistance
Pay Band 8
($114,088 – $128,492 per annum)
Open Competition
Fredericton

Integrity • Professionalism • Excellence

Opportunities NB (ONB) is New Brunswick's lead business development corporation working with companies inside and outside the province to drive economic growth and job creation in the province. A nimble, results-driven and client-centric organization, ONB is a Crown Corporation, strategically led by a private sector Board of Directors, made up of business leaders from New Brunswick companies and academia. ONB believes strongly in the future of New Brunswick and since its inception on April 1, 2015, has successfully been the catalyst for competitive and innovative economic growth and job creation for the benefit of New Brunswick today and for generations to come.

ONB has been recognized as one of Canada's Most Admired Corporate Cultures in 2025, named one of Atlantic Canada's Top Employers for nine consecutive years (2017–2025), and received Atlantic Business Magazine's Employers of Diversity award (2022). We are seeking a Director of Financial Assistance to join our Financial Assistance team. If you are passionate about growing New Brunswick's economy, giving back to the community, and making a meaningful impact, we encourage you to apply.

Love where you work. Love what you do. Come work for us.

Who are you?

- You have a minimum of 8 years' experience working in one or more of the following areas:
    - director, manager, or controller of financial management in a medium-to-large organization and/or within a public accounting firm
    - dealing with and presenting to executive management and a board of directors
    - credit granting
    - valuations
    - credit agency analysis techniques
    - commercial lending and banking
- You have a university degree in Business Administration, Commerce or related discipline
- You are committed to professional development and are willing to pursue additional valuations or credit training
- You are adept at critical analysis and recognized for your sound judgement
- You are adept at leading, mentoring and coaching a team of employees
- You are recognized for your attention to detail, organization skills and ability to prioritize deliverables
- You are a skilled negotiator and creative problem solver

- You have well-developed writing skills where interpretation, analysis, assessment and/or creativity requiring the knowledgeable use of terminology and precise articulation of ideas or opinions is necessary to effectively communicate
- You have well-developed influencing and relationship management skills
- You are at your best when you are challenged, and thrive on getting results
- You value recognition, giving back to the community and camaraderie with your colleagues

As the Director of Financial Assistance at ONB, you will:
- Report to the Chief Financial Officer
- Manage an exceptional team of professionals
- Provide financial and business recommendations to various stakeholders
- Monitor and report on controls, procedures and ONB's portfolio
- Liaise with businesses, financial institutions, government departments and agencies
- Manage and monitor the portfolio of financial assistance agreements across several industries
- Develop efficient policies and procedures to better serve our clients

Language:
Written and spoken competence in English is required. ***Please state your language capability.***

Location and hours:
The position will be based in **Fredericton.** You may be required to travel occasionally outside of the region and work beyond normal business hours of 8:15am-4:30pm in response to client needs.

What can ONB offer you?
- Comprehensive benefits package which includes paid vacation, Health and Dental Plan, Life Insurance, Long-Term Disability Plan and the Public Service Shared Risk Pension Plan
- Career growth, development and continuous learning opportunities
- Opportunity to be involved in ONB events that give back to our community
- An optional hybrid work plan of three days in office and two days of remote work per week
- Positive and inclusive work culture

How to apply?
- Candidates are required to demonstrate on their applications how, when, and where they have acquired the qualifications and skills required for this position
- Resumes should be in chronological order specifying the beginning and end dates in month and year format for all completed education and employment including part-time and full-time employment

Apply on-line at www.ere.gnb.ca, by email to humanresources@onbcanada.ca, or by mail to the address below by **October 30, 2026** indicating competition number: **ONB-26-18.**

Place 2000
ONB People & Culture
4th floor, 250 King Street
Fredericton, NB E3B 9M9

We thank all those who apply however only those selected for further consideration will be contacted.
This competition may be used to fill future vacancies at the same level.